

**UNAUDITED FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED SEPTEMBER 30, 2018**

**INCOME STATEMENT**

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018

**THE GROUP**

	2018 Ghc'000	2017 Ghc'000
Investment income	83,187	85,360
<b>Net investment income</b>	<b>83,187</b>	<b>85,360</b>
Gross insurance premium revenue	402,814	353,252
Insurance premium ceded to reinsurers	(65,846)	(67,221)
Net premium written	336,968	286,031
Unearned premiums	(9,945)	(8,178)
<b>Net insurance premium revenue</b>	<b>327,023</b>	<b>277,853</b>
<b>Other income</b>	<b>24,139</b>	<b>15,545</b>
<b>Net income</b>	<b>434,349</b>	<b>378,758</b>
Insurance benefits and claims	(169,260)	(132,797)
Change in insurance contract liabilities - Life fund	(52,399)	(74,066)
<b>Net benefits and claims</b>	<b>(221,659)</b>	<b>(206,863)</b>
Operating expenses	(108,998)	(89,663)
Commission expense	(52,127)	(42,398)
Net finance cost	(5,758)	-
<b>Net expenses</b>	<b>(388,542)</b>	<b>(338,924)</b>
<b>Profit before national fiscal stabilisation levy and income tax</b>	<b>45,807</b>	<b>39,834</b>
National fiscal stabilisation levy	(3,070)	(2,683)
Income tax expense	(4,731)	(3,763)
<b>Profit for the period</b>	<b>38,006</b>	<b>33,388</b>
<b>Attributable to:</b>		
Owners of the parent	14,452	11,382
Non-Controlling Interest	23,554	22,006
	<b>38,006</b>	<b>33,388</b>
<b>Earnings per share for the profit attributable to equity holders of the Company during the period</b>		
<b>Basic (Ghc per share)</b>	<b>0.085</b>	<b>0.085</b>

**STATEMENT OF FINANCIAL POSITION**

AS AT SEPTEMBER 30, 2018

	2018 Ghc'000	2017 Ghc'000
<b>ASSETS</b>		
Property and equipment	49,354	39,725
Intangible Assets	1,133	853
Investment properties	224,469	189,832
Deferred tax assets	10,192	2,597
Investment securities	818,935	566,669
Inventories	322	150
Loans and receivables	31,557	28,441
Deferred acquisition costs	10,731	9,167
Due from re-insurers	18,332	20,022
National fiscal stabilisation levy receivable	845	-
Current income tax assets	767	686
Cash and bank balances	152,955	109,690
<b>Total assets</b>	<b>1,319,592</b>	<b>967,832</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Capital and reserve</b>		
Stated capital	258,797	37,268
Contingency reserve	37,332	29,140
Other reserves	1,839	1,544
Income surplus account	152,841	179,651
Non-controlling interest	104,858	96,493
<b>Total equity</b>	<b>555,667</b>	<b>344,096</b>

<b>Liabilities</b>		
Deferred tax liabilities	2,097	2,535
Life fund-insurance contract liabilities	484,803	412,233
Unearned premiums and unexpired risk provision	43,157	39,478
Outstanding claims	32,516	18,042
Loans and borrowings	76,022	65,574
Trade and other payables	79,453	57,684
Policy holder retention scheme	1,681	-
Deferred commission income	7,321	5,764
Due to re-insurers	22,775	19,299
Due to related parties	7,966	-
Current tax liabilities	6,134	3,127
<b>Total liabilities</b>	<b>763,925</b>	<b>623,736</b>
<b>Total equity and liabilities</b>	<b>1,319,592</b>	<b>967,832</b>

**STATEMENT OF CHANGES IN EQUITY**

	2018 GH c'000	2017 Ghc'000
At 1 January	308,779	318,174
Profit for the period	38,006	33,388
<b>Total comprehensive income</b>	<b>38,006</b>	<b>33,388</b>
Issue of ordinary shares	221,529	-
Share options	(745)	374
Rights Issue Transaction costs	(4,702)	-
Transactions with Non-Controlling Interest	(7,200)	(7,840)
Total transaction with owners	208,882	(7,466)
<b>At September 30</b>	<b>555,667</b>	<b>344,096</b>

**STATEMENT OF CASH FLOWS**

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018

**THE GROUP**

	2018 GH c'000	2017 Ghc'000
<b>Cash flows from operating activities</b>		
Cash (used in)/generated from operations	70,096	58,502
Investment income received	81,207	85,850
Current Income tax paid	(4,710)	(7,078)
National fiscal stabilisation levy paid	(3,733)	(3,049)
Net cash generated from operating activities	142,860	134,225
<b>Cash flows from investing activities</b>		
Purchase of equity securities	(28,734)	(31,275)
Net purchase of unlisted debt securities	(221,324)	(91,666)
Acquisition of investment property	(7,219)	(13,595)
Acquisition of property and equipment	(15,093)	(6,433)
Proceeds from sale of property and equipment	212	364
Purchase of intangible assets	(299)	(190)
Share buy back in subsidiary	(82,328)	-
Net increase in cash used in investing activities	(354,785)	(142,795)
<b>Cash flow from financing activities</b>		
Rights issue transaction costs	(4,702)	-
Dividends paid	(7,200)	(7,840)
Proceeds from issue of ordinary shares	221,529	-
Net movement in loans and borrowings	7,650	25,149
Net cash used in financing activities	217,277	17,309
Net (decrease)/ increase in cash and cash equivalents	5,352	8,739
Cash and Cash equivalents at beginning of year	147,603	100,951
<b>Cash and cash equivalents at end of period</b>	<b>152,955</b>	<b>109,690</b>

Martin Eson-Benjamin  
DIRECTOR

Keli Gadzekpo  
GROUP CHIEF EXECUTIVE OFFICER

**COMMENTARY**

Net income for Q3 of 2018 grew by 14.7% made up of a 17.7% growth in Net Insurance Premium and a decline of 2.5% in Net investment Income. The decline in Investment Income is a result of fair values losses on Equities listed on the Ghana Stock Exchange.

Total Expenses went up by 14.6% over the prior period influenced largely by increases in claim payments by 27.5%.

Profit after tax grew by a modest 14.1% over the same period last year from GHC 33.3m to GHC 38m.

Group Total Assets increased by 36.3% from GHC 968m to GHC 1,319m in the current period. This growth is attributable to growth in investment securities and investment properties.

Despite the difficult business conditions, we will continue to focus on our strategies to help deliver growth and value for our shareholders.